



Making Sense Webinars

Emerson and Our Partners Giving Insight on the Three Most Important Issues in Refrigeration





Fault			
Compressor Trips			
Pressure Switch or Thermostat Cycling			1
Discharge Pressure		A A A A A A A A A A A A A A A A A A A	
Locked Rotor			11 1
Long run Time			PH MA
Low Voltage			
Low Oil Pressure			
Missing & Revers			
Welded Contacto			
Motor Inp	N <i>A</i> I •		
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High Discharge in	DINADI		
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		electronics to improve	
§ 800-		Operational visibility.	
600			

	Compressor Failure
CURRENT	XAlert 2 nd Alert 1 st Alert 1

05 Feb 2 09 Fe



Current sensing

Demand

> Algorithm





Fault	
Compressor Trips	
Pressure Switch or Thermostat Cycling	
Discharge Pressure	
Locked Rotor	
Long run Time	



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§ 800

600-

400-

ow Volta

Using Compressor Electronics Data

September 17, 2013

	Compressor Failure
CURRENT	XAlert 2 nd Alert 1* Alert 1

Presented By:

Kurt Knapke

Director, Product Planning and Electronics Emerson Climate Technologies

Agenda

Basics of Compressor Electronics

- Definition of CoreSense™ Technology
- What Type of Data Is Available?
- What Are the Benefits?
- Applications/Real World Examples
- How Can Monitoring Data Across the Enterprise Help?

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Emerging Trends Create Need for CoreSense Technology



Emerging Trends:

- Connectivity
- Aging Contractor Workforce
- System Complexity
- Increasing Warranty Costs

What Is CoreSense Technology:

- Compressor as a Sensor
- To Monitor and Interpret Compressor and System Information
- Delivers Advanced Protection, Diagnostics and Communications
- Enhances Performance and Reliability



How Does CoreSense Technology Work?

The Basics of Compressor as a Sensor

- Most Failures Have Early Indicators
 - Motor Temp and/or Motor Current and/or Disch. Temp
 - Historically Manifests as a Cycle of Motor Protector Trips and Resets
 - Usually No One Knows or Comes Until a Failure Occurs
- CoreSense Gathers Operating Information
 - Analyzes Current Signature of the Compressor
 - Characterizes Compressor Protector Behavior
 - Combines This Information to Indicate Operating Condition (Ambient, Temps, Demand, etc.)
- CoreSense Algorithms Use This Information to Identify:
 - Electrical Issues and System Faults
 - Escalating Patterns Leading to Catastrophic Faults
- Gives Facilities Managers/Contractors a Chance to Respond
 - Can Stop Machine in Extreme Cases (Reset)
 - Enables Proactive Maintenance, Service and Solutions
- Algorithms Built From Decades of Copeland Testing, Teardown and Operating Experience
 - Over 1M Units in the Field in Refrigeration, Residential, Commercial Air Conditioning, Heating, Geothermal Systems





CoreSense Technology Capabilities Evolve Over Time



Creates Value for OEM, Contractor and End User

Sense Sense

CoreSense Technology Is Being Rolled Out Across All of Our Major Product Platforms





Discus w/CoreSense Diagnostics

Scroll w/CoreSense Diagnostics



Outdoor Condensing Unit



CoreSense Diagnostics Module



Comfort Alert and PerformanceAlert



Discus w/CoreSense Protection



Scroll w/CoreSense Communication



Indoor Condensing Unit



CoreSense Protection



SecureStart™



What Type of Data Is Available?

Sensor Data

 Comp Status On/Off •Oil Pressure •Discharge Temp. •Motor Temp. •Ambient Temp. •Comp. Current •Comp. Power Voltage •Control Circuit Voltage Demand Signal Contactor Status Unloader Status Digital Modulation Status •Low/High Pressure Cut-Out

Insights

Asset Information
Compressor Proofing
Power Consumption
Run and Fault History
Remote Diagnostics
System Operation

Customer Value

- Applied Cost Savings
- Maintenance Savings
- •Energy Efficiency



Multiple Ways to Access Information

- A) Locally at Compressor:
 - LCD Interface
 - LED Indicator Lights









- 1. Modify User Adjustable Features
- 2. Review/Download Compressor History
- 3. Use as Data Logger

C) Locally and <u>Remotely</u> Thru EMS



- 1. Modify User Adjustable Features
- 2. Communicate Data and Alerts to System Controller
- 3. Review Compressor History
- 4. Use as Data Logger



CoreSense PC Software Provides Access to Data and Fault History

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9029 Helsels Coriga	with CoreStees="Dagwrites 0 CapeLind ForeImanacobler** 2 CopeLind Social Scial 1 CoreStees** CapeLind Social Scial Ø Address to 1 Ø Address to 2 Ø Address to 2	L3 Voltage Status Command Clear Alarm	Configuration Panel Replication Configuration AutoCon AutoCon Biol Polling Interval Adout Help Configuration Confi	Status Device Hetry Ctrist Logging D Graneses Refere Graneses Refere	Todax-1 Todax-2 Todax-3 Todax-1 10 63 44 0 4.7 4.2 5.4 0 4.7 4.2 5.4 0 7 Todax-1 Todax-3 Todax-1 0 5 2.2 0 1 Todax-1 Todax-3 Todax-1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0			• Devic • C • Al	e History Compressor Starts and Run Time Iarm History and10 Most Recent
			conserve "Communications Advess-01 Advess-02 Advess-02 Advess-04	Mort Ryk Tergenature Tep Some Synthysis Tergenature Tep Some Synthysis Tergenature Lockod: Some Synthysis Tergenature Lockod: Reveneration Synthysis Reveneration Synthysis Reveneration Some Synthysis Tergenature Lockod: Some Synthysis Some Synthysin Some Synthysis Some Synthysis Some Synthysis So	0 0 0 0 21 CorsSpray 5C Configuration Configuration Paid a 32 Configuration Configuration a 43 Motion Configuration a 4 Motion Configuration a 5 SetPoling Interval a 4 Motion a 4 Heip a 7 Context for Update a 6 Check for Update a 7 Context for Update a 8 Context for Update a 9 Address for Update a 9 Address for Update a	B B I B Compensate History Data Logging Device In Compensate History Data Logging Device In Edd Compensate Information Edd Compensate Edd Compensate Edd Compensate Information Edd Compensate Edd Compensate Edd Compensate Edd Compenset Edd Compensate Edd Compensate Edd Compense Ed	Customer D: CUS Customer D: CUS Customer Localon CUSTOPE Customer Localon CUSTOPE Customer Localon CUSTOPE SNOLOGIES Build Rate: Partor Borts Build Rate: Partor	RNAME SOX RILOCATION S 1 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	Device Info Model Number Serial Number Firmware Version * Note: Real-time Data Logging Also Available
					Address - 02 Address - 03				Making

Sense

CoreSense Provides Information Remotely That Was Not Available Before

		RX-100	lloit 1	A	10-04-23
		SD2 Co	mpressor	NAMES FULL	*ALARM*
	ISD 2.0 Compressor		DEVICE IN	FORMATION	
	ISD2 COMP001		Manufactu	rer : EMERSON-CLIM	ATE-TECH
	Req In: Act Out:		Part Numb	er : 526-9999	
	ON ON ^[14.7]		Revision	: 1.16F05	
			Sens Mod	Rev : 1.13F04	
	Alarm Status:		FW Updt P	ss roa :	
	Display Code: Normal - Running			_	
	CURBENT STATUS		ASSET INF	ORMATION	
	Sat Suction Temp: -12.8		K-A27		
arge –	Discharge Temp : 190.4		Comp Seri	al #: 08F00913R	
rature	CHCF1 MOU TEMP : 91.3				
	RIIN STATUS		USACE STA	ziis	
	Comp Run Time : 307		Current	: 8.7	
	Comp Starts : 171		Power	: 0.13	Compres
	Unld 1 Run Time : 7				Current
					Po
	Press enter for a list of action	s.			— Consumption

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CoreSense Provides Alarm History

Inputs	C2:	Outputs	C3: Discus	Ou	ts	C	48	A1	ar	n Out	C5:	SensorMo
History	C7:	7 Day	C8: Alrm Hi	ist		C	9:	A)	ra	Table	00:	MORE
		Di	scus: DISCU	s_	861							
Alra T	able	Туре		1	2	3	4	5	67	8	Count	. 1
	#1	: Fault Disc	h Tenp	Y	N	N	H	N	NN	I N		2 🗍
	#2	: Comm Loss	CT	Y	N	N	N	N	NF	I N		1
	#3	: Low Oil Pr	s Warning	Y	N	N	N	N	NF	N		3
	#4	: Config Mis	match	۷	N	N	N	N	NF	N		2
	#5	: No Communi	cations E2	N	N	н	Ν	N	NF	N		0
	#6	: Disch Temp	Trip	Y	N	N	Ν	N	NN	I N		1
	#7	: Comp Low V	oltage Trip	N	N	N	N	N	H N	I N		0
	#8	: Motor Temp	Trip	Y	N	H	Η	N		I N		8
	#9	: Low Oil Pr	s Lockout	Y	N	N	н	N	NN	н		1
	#10	: Disch Temp	Lockout	Z	Ν	N	Ы	N	NF	IN	NONE	
	#11	: Comp Modul	e Failure	R	N	N	N	N	Nh	IN	NONE	
	#12	: Unused		N	N	N	N	N	Ηŀ	N		0
	#13	: Unused		ì	N	N	H	H	H F	н		0
	#14	: Unused		ĩ	H	H	N	N	H F	н		0
	#15	: Unused		I	N	N	н	N	NF	н		0
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	#17	: Unused		N	1	R.	N	Ν	NÞ	N N		0010

Sense

Compressor Electronics Create Value Throughout System Lifecycle



Applied Cost Savings Opportunities Because of Compressor Electronics



Utilization of Communication Between Compressors and System Controllers:

- Control of Compressor, Unloader, Digital, Liquid Injection
- Alarm Feedback
- Eliminates up to Four Input/Output Control Points

Up to \$420 Applied Cost Savings per Compressor

Sense

Consolidation of Components and Utilization of Communications Significantly Reduces Wiring



40% Reduction in Compressor Wiring Simplifying System Manufacturing and Installation

Sense Sense

What Impact Can CoreSense Have on Maintenance Activity and Costs?

- Maintenance Impact on Financials
 - Maintenance Typically Accounts for ~3% of Operating Expenses at ~\$100–250k/store
 - Effectively Every \$1 Spent = ~\$50 in Lost Sales
- Potential Impact:
 - A 2% Reduction in Maintenance = 1.3% Increase in Profits
 - For a 1,000-Store Chain = \$4M Increase Profits
- Maintenance and Troubleshooting Examples
 - 1. High-Case Alarm
 - 2. High Cycle Rates Failing Contactor
 - 3. Low-Pressure Cut-Out Failure
 - 4. Frozen Defrost Timer



Providing Contractors Tools That Improve Troubleshooting Accuracy

Number of Qualified Technicians



First-Time Accuracy Diagnosing a Problem





"My main concern is getting the equipment repaired the first time on the first visit..."

Makino

- <u>First Indications:</u> Alarm Generated for High-Case Temperature
- Alarm Associated With Low Temperature Suction Group on Rack #2

05-05-12	• (TM)		R	X-400 ADUTSO	Unit 1 RY LOG	園	OAT:	72		6:1
– = Ackn	owledge	ed			100130	NI LUA				1 = C	urrent
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95-04-12	1:15P	NOTCE	¥	Pick/Save:	2-LIQ	LEVEL	:INPU	T1	L	ink to	Outpu
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95-04-12	11:54A	N-NTC	¥	Pick/Save:	2-4 20	' MD F.	:CASE	TEMP	1 C.	ase Te	тр Ні
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STATE: N	l=Returi	n-to-No	rm	al R=Reset	(Force	d)-to-N	ormal.				
F1: ALAF	RM ACK	F2: (A.LA	RM RST 🕺 F	3: ALA	RM CLR	F4:	EXPD 1	INFO		

Vlakino

- Suction Group
 Operating Significantly
 Higher Than Set Point
- Control Calling for 100% Capacity With All Three Stages Being "On"

			E Pric	nt
05-05-12 • 🔟	RX-400 Unit 1	🖻 OAT: 71	6:6	ł
Press 'Log In/Out' to Log On	RX DEV SUMMARY	-		
RACK#2 LOW TMP DGTL 100% S1 S2 S3 ON ON ON SYS-1 MED TEMP 34.5 [35.1	23.3 [6.0] CAP 1008	Circuits 1-01 48' PROD 1-02 36' DAIRY 1-03 32' DAIRY 1-04 W.I. MEAT 1-05 WI PROD 1-06 WI DAIRY 1-07 MEAT PREP 1-08 24 DAIRY 1-09 20 LNCH M 1-10 10-DR BEU 1-11 32 FR MT 1-12 36 FR MT	State Te .Defr 4 .Defr 3 .Refr 2 .Refr 2	
	240	2-1 12 DR F.F	.Refr @	I
LOW TEMP COND	87.2 [87.3]	2-2 12 DR I.C.	*Refr	ī
Controlled By: Differentia S F1 F2 F3 F4 ON ON ON ON	Status: Fan(s) On	Sensor Ctrl 1 PUMP CNTRL 1 1 PUMP CNTRL 2 1-COMP#1 DT 1-COMP#2 DT 1-COMP#3 DT	Value C OFF ON 157.3 85.4 NONE	
Press enter for a list of act	tions.			
F1: SUCTION F2: CONDENSE	R 🔶 F3: CIRCUITS 🔶	F4: SENSORS	F5: SETU	J
				_



- Three Stages in Suction Group Consist of:
 - 1. 9 HP Comp
 - 2. 10 HP Comp
 - 3. 22 HP Digital Comp

05-07-12 Use Ctrl-X	to s	Se.	lect C	K Tabs	RX-400 Set	Jnit 1 JP	<u></u>	OAT:	51		8:0
C1: Gener	al		C2: Ci	rcuits	C3: Setp	oints	C4:			C5:	Inputs
C6: Outpu	ts		C7: St Enhance	age Setup ed Suction:	C8: Stag : RACK#2	e Outs LOW TM	C9: U P-LOW	ar Cap TEMP RA	CK	:0:	MORE
Stage	Setu #1 #2 #3	P :: ::	Type Comp Comp Dgtl	Capacity 9.0 10.0 22.0	Proof No No No	Oil S None None None	ensor	Oil D	1y	0i1	Pres
	#3	:	Dgt1	22.0	No	None					

Scroll using Ne	xt/Prev keys	Type of stage		
F1: PREV TAB	F2: NEXT TAB	F3: EDIT	F4: LOOK UP	F5: CANC



05-05-12 🔹 🔟 Press 'Log In/Out'	to Log On	RX	-400 Uni SUMMARY	t 1	🗟 OAT:	72	6 : 07			
Summary For Discus										
Name DISCUS_001 DISCUS_002 DISCUS_003	Comp ON ON ON	DLTmp 231.8 194.0 89.6	Current NONE NONE NONE	Network Online Online Online	Alarm 	Commission Yes Yes Yes				

• Summary of CoreSense Data on Compressors Reveals Discharge Line Temperature of Compressor #3 Suspiciously Low



Compressor #3 CoreSense Details:

- Controller Calling for Compressor
- Actual Compressor in "Normal Off" State
- Compressor Asset
 Information:
 - M/N: 4DJXF76ME-TSK
 - S/N: 11J01084R

Results Found Was a Bad Contactor That Could Have Resulted in Product Loss if Not Found and Replaced

05-05-12 • 📧	RX-400 Unit 1 🖄 OAT: 71 6:07
Press 'Log In/Out' to Log On	Discus
Discus	DEVICE INFORMATION
DISCUS_003	Product Name : P470
Req_In:	Manufacturer : EMERSON-CLIMATE-TECH
ON [24.1]	Part Number : 529-0170
Comm Status : Online	Revision : 2.03F22
Alarm Status:	Bus Address : 3 Commissioned: Yes
Display Code: Normal Off	FW Updt Prog :
Discharge Temp : 89.6	Comp Model # : 4DJXF76KE-TSKN-C0
RUN STATUS	Comp Serial #: 11J01084R
Comp Run Time : 1011	USAGE STATUS
Comp Starts : 5 Press enter for a list of action F1: SUCTION F2: CONDENSER	Current : NONE Power : NONE



Real-World Example: Supermarket — Stone Mountain, GA Discus With CoreSense Diagnostics

Without CoreSense Technology

 High Cycle Rates Result in Contactor Failures, Which Lead to Single-Phase Motor Burns, Destroying Compressors



With CoreSense Technology		CoreSense Technology	
Timeline		Detected	Action
12/17:	Contactor Making Bad Contacts	Voltage Imbalance	Shut Off Compressor
1/2:	Compressor Reset => 1 Contactor Leg Failed "Single Phase"	Missing Phase	Shut Off Compressor
1/2:	Compressor Reset => Contactor Failed	No 3-Phase	Shut Off Compressor

1/2: Replace Contactor

Supermarket End User Avoided Compressor Failure and Saved Approximately \$6,000



Real-World Example: Walk-In Cooler at Convenience Store **Discus With CoreSense Protection**

Without CoreSense Technology

LPCO Failed \rightarrow Compressor to Run Continuously, Pulling Itself Into a Vacuum, Overheating Compressor and Causing **Repeated Protector Trips**



Thin coroconico recimology		CoreSense Technology	
Timeline		Detected	Action
3/3:	LPCO Fails, Resulting to Call for Cooling All the Time	Normal Demand	
3/3:	Suction Pressure Drops Below Setpoint, System Continues to Run and Pulls Into Vacuum → Compressor Overheats and Protector Trips	Protector Trip	Sends Alarm
3/3	Compressor Cools and Protector Resets \rightarrow Compressor Runs and Provides Cooling, So No Temperature Rise in Walk-In \rightarrow Process Repeats	Return to Normal and Protector Trip	Sends Alarm
3/3:	Because of Notification, Contractor Arrives on Site Because of CoreSense Notification	CoreSense Utilized to Complete Troubleshooting	
	Convenience Store Avoided	Compressor Failur	e,

Saving Over \$6,000

With CoroSonso Technology

Without CoreSense Technology Defrost Timer Froze Over \rightarrow Would Not Allow Compressor to Run With CoreSense Technology **CoreSense Technology** Timeline Action Detected 6/5: Thermostat Calling for Cooling but **Defrost Timer Stuck, Opening Control** System Trip **Sends Warning Circuit and Compressor Won't Run Open Circuit** 6/5: After Four Hours, Control Circuit Does Sends Alarm (No Power at Not Reset **Compressor**) 6/5: **Because of Notification, Contractor CoreSense Utilized to Complete** Arrives on Site Because of CoreSense Troubleshooting Notification **Butcher Avoided Losing Meat in Walk-In Freezer,** vlakin Saving Over \$10,000

Real-World Example: Walk-In Cooler at Butcher Scroll K5 With CoreSense Diagnostics

CoreSense Significantly Reduces Compressor Failure Rates

Maintenance Savings of ~\$350K per Year

Sense

Stakeholders Throughout Channel Benefit From Utilizing CoreSense

Traditional

End User	Contractor
 Easier Field Installations Improved System Start-Up Lower Maintenance Cost Greater Refrigeration Uptime Reduced Spoilage Reduced Refrigerant Leaks 	 Simpler System Start-Up Reliability Serviceability Additional Comp Info Faster Diagnosis
OEM	Emerson Climate Technologies
 Applied Cost Savings Less Parts to Design and Inventory Simplified Rack Wiring Better Quality "Wiring Is #1 Quality Problem With Racks" Differentiated Product Increased Throughput 	 Better Compressor Protection Fault History

How Have Other Industries Used This **Type of Technology?**

OnStar Vehicle Diagnostics from your 2005 Chevrolet Corvette Coupe as of 10/04/2012

Dear 1

See your diagnostics report below for your vehicle's status.

Hands-Free Calling helps ensure that you're in reach, even if you don't have your cell phone or are in a low coverage area. Make and receive calls at the touch of a button. Watch our helpful videos to learn more.

for a low mileage discount on

Announcing new OnStar

ones no matter where they go. Add OnStar's Family Link plan and enjoy unique access to the location of your vehicle. Learn

All-New Owner Center

All your owner needs in one place. Manage all of your GM vehicle's maintenance, service history and more from the all-Explore the Owner Center

Source: OnStar

System Dashboard Providing Insight to Each Component and System Operation

Name	State	Temp	Setpt
A01 DAIRY CLR	REFRIGERATION	34.8 ºF	36.0
A02 SHOPN PROD	REFRIGERATION	47.2 °F	48.0
A03 MD PROD	REFRIGERATION	38.6 ºF	35.0
A04 *FRESH MT*	REFRIGERATION	29.9 °F	29.0
A05 MEAT PREP	REFRIGERATION	42.2 °F	48.0
A06 MD LNCH MT	REFRIGERATION	28.9 °F	30.0
A07 MEAT CLR	DEFROST	36.0 °F	35.0
A08 MD DAIRY	REFRIGERATION	33.6 °F	36.0
A09 MD DAIRY	REFRIGERATION	35.7 ºF	36.0

AINTENANCE INFORMATIO

Refrigerant Leak Inspection:
Condenser Cleaning:
Replace Contactor:
Replace Contactor:

Level 18% Low High TD 27 F Comp 02 Comp 03

Our Digital Platform Now Watches Over 2M Fixtures and Processes 50M+ Alarms

Cumulative Savings of Over \$100M Delivered to Customers Through Remote Services Over the Last 10 Years

Using Data Across Enterprise to Identify Opportunities and Improve Performance

Using Store-Level Data Across Enterprise to Improve Total Cost of Ownership

Maintenance and Energy Perspective:

- Identify Top Issues by Occurrence and by Site Location
- Establish "Best of Class" Benchmark and Identify Worst-Performing Stores
- Focus Improvement by Prioritizing Equipment Replacements and Maintenance Efforts

Systems Will Continue to Get Smarter and Have Greater Connectivity...

Thank You!

Questions and Answers

DISCLAIMER

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